

ZedCarHire

Zambia's Car Hire Management Platform

Subscription Plans & Pricing Guide

Everything your marketing team needs to know about how ZedCarHire plans work — from the free trial through to enterprise. Share this document with prospects, partners, and the sales team.

Overview

ZedCarHire is a cloud-based fleet and hire management platform built specifically for car hire businesses operating in Zambia. Companies sign up, get a free 30-day trial with full features, and then choose the plan that fits their fleet size and budget. All plans are billed in Zambian Kwacha (ZMW) and managed entirely online.

WHAT EVERY PLAN INCLUDES

? Fleet management dashboard	? Customer booking management
? Vehicle hire tracking	? Quotation generation
? Income & expense accounting	? GPS tracking (active hires)
? Service & maintenance logs	? Document storage
? PWA mobile app access	? Email notifications
? PDF reports & exports	? ZedCarHire support

PLANS AT A GLANCE

Plan	Price	Vehicles	Users	Duration
Free Trial	FREE	Up to 5	1 admin	30 days
Starter	FREE (permanent)	Up to 2	1 admin	Forever
Growth	K20/vehicle/month	3+ (first 2 free)	1 admin + sub-users	Monthly
Premium	K300/month	Up to 50	3 users	Monthly
Enterprise	Custom quote	Unlimited	Unlimited	Annual

HOW THE FREE TRIAL WORKS

Every new company that registers on ZedCarHire receives a full 30-day free trial automatically — no credit card required. During the trial, the company has access to ALL platform features and can add up to 5 vehicles.

1

Company registers & admin approves

The business owner signs up on zedcarhire.com. ZedCarHire reviews and approves the account (usually within 24 hours). An approval email is sent and the 30-day trial clock starts.

2

Full access for 30 days

The company logs in and manages their fleet — adding vehicles, creating hires, tracking income, generating quotes. Everything works with no restrictions.

3

Trial ends — automatic move to Starter

On day 30, ZedCarHire automatically transitions the company to the free Starter plan. No action required from the business owner. They keep all their data.

Starter Plan

Perfect for small operators with 1-2 vehicles — free forever.

- Vehicles: 2 vehicles
- Users: 1 admin
- Best for: Sole operators, part-time hire

<ul style="list-style-type: none"> ? Full dashboard access ? Hire & booking management ? Income/expense tracking ? PDF quotations & reports 	<ul style="list-style-type: none"> ? PWA mobile app ? Email notifications ? Permanent — never expires ? Upgrade anytime
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FREE — No monthly fees

Growth Plan

Scale your fleet — pay only for what you use above 2 vehicles.

- Vehicles: 3 or more vehicles
- Users: 1 admin + sub-users
- Best for: Growing fleets (3-20 vehicles)

<ul style="list-style-type: none"> ? Everything in Starter ? First 2 vehicles always free ? Pay K20/month per extra vehicle ? Add sub-user accounts 	<ul style="list-style-type: none"> ? Bulk hire management ? Advanced reporting ? Scale up or down monthly ? No lock-in contracts
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K20 per vehicle/month (first 2 free)

Premium Plan

Full-power fleet management for established hire businesses.

- Vehicles: Up to 50 vehicles
- Users: Up to 3 users
- Best for: Established companies (20-50 vehicles)

<ul style="list-style-type: none"> ? Everything in Growth ? Up to 50 vehicles included ? Up to 3 user accounts ? Flat monthly billing 	<ul style="list-style-type: none"> ? Priority email support ? Advanced GPS tracking ? Custom reports ? Accounting exports
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K300 per month (flat rate)

Enterprise Plan

Unlimited scale for large fleets and multi-branch operators.

- Vehicles: Unlimited vehicles
- Users: Unlimited users
- Best for: Large fleets, multi-location

<ul style="list-style-type: none"> ? Everything in Premium ? Unlimited vehicles ? Unlimited user accounts ? Dedicated account manager 	<ul style="list-style-type: none"> ? Custom integrations ? SLA-backed support ? Volume pricing ? Annual billing options
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Custom pricing — contact us

GROWTH PLAN — PRICING EXAMPLE

The Growth plan uses simple per-vehicle pricing. Your first 2 vehicles are always free. You only pay K20/month for each vehicle above 2.

Fleet Size	Charged Vehicles	Monthly Total
3 vehicles	1 x K20 (first 2 free)	K20/month
5 vehicles	3 x K20 (first 2 free)	K60/month
10 vehicles	8 x K20 (first 2 free)	K160/month
15 vehicles	13 x K20 (first 2 free)	K260/month
20 vehicles	18 x K20 (first 2 free)	K360/month

ZedCarHire handles the trial-to-Starter transition fully automatically — no manual intervention needed. The experience is designed to be fair and frustration-free. Here is exactly what happens:

PATH A — 2 OR FEWER VEHICLES (SMOOTH TRANSITION)

1

Trial ends (Day 30)

The system detects the trial expiry at 8:00 AM on day 30 (or on the next login after expiry).

2

Instant move to Starter

ZedCarHire automatically moves the company onto the free Starter plan. No action required from the business. All data, vehicles, and history are fully preserved.

3

Welcome email sent

A friendly email is sent to the company explaining they are now on the free Starter plan and reminding them they can upgrade to Growth or Premium at any time as their fleet grows.

PATH B — MORE THAN 2 VEHICLES (GRACE PERIOD)

1

Trial ends — immediate move to Starter

The company is moved to Starter immediately on day 30, just like Path A. Their fleet remains fully operational.

2

7-day grace period begins

Because the company has more vehicles than the Starter plan allows (2), they are given a 7-day grace period to either upgrade their plan or reduce their fleet.

3

Grace period email

A clear, polite email is sent on day 0 of the grace period listing exactly which vehicles are at risk and explaining the choices: upgrade to Growth (from K20/month) or remove excess vehicles.

4

Day 7 — excess vehicles locked

If no upgrade has been made after 7 days, vehicles over the 2-vehicle Starter limit are automatically locked. Locked vehicles cannot be hired out or listed on the portal but remain visible in the dashboard (greyed out) and fully editable.

5

Vehicles with active hires are protected

If a vehicle is currently out on hire when the lock runs, it is NEVER locked mid-hire. The system will pick it up automatically once the hire is marked as returned.

6

Unlock is instant on upgrade

As soon as the company upgrades to Growth or higher, ALL locked vehicles are unlocked automatically and the grace period is cleared.

WHAT "PLAN LOCKED" MEANS FOR A VEHICLE

? Cannot be hired out

? Cannot be listed on the public portal

? Visible in dashboard (greyed)

? Fully editable (details, photos, rates)

? Not counted toward income

? Instantly unlocked on plan upgrade

HOW TO UPGRADE A PLAN

1

Log in to the ZedCarHire dashboard

The company admin logs into admin.zedcarhire.com using their registered email and password.

2

Go to Subscriptions

From the left sidebar, click "Subscriptions" or click the plan banner that appears at the top of every page.

3

Choose a plan and submit proof of payment

Select the desired plan, make the payment via mobile money or bank transfer to the ZedCarHire account, then upload a screenshot or photo of the payment confirmation.

4

ZedCarHire verifies and activates

Our team reviews the proof of payment (usually within a few hours during business days) and activates the plan. The company is notified by email immediately upon activation.

FREQUENTLY ASKED QUESTIONS

Q: Do I lose my data when the trial ends?

No. All data — vehicles, customers, hires, documents, accounting records — is kept permanently regardless of which plan you are on.

Q: Can I stay on Starter forever?

Yes. The Starter plan is free and permanent. You can use it with up to 2 vehicles indefinitely with no time limit and no fees.

Q: What if I start on Growth and then reduce my fleet below 2?

Your monthly charge simply drops to K0 since the first 2 vehicles are always free. You can also contact ZedCarHire to switch back to the free Starter plan.

Q: Can I add more vehicles on the Growth plan without upgrading?

Yes — that is the point of Growth. Just add the vehicle in your dashboard and your next month's invoice will include K20 for the additional vehicle. No plan change needed.

Q: What happens if my grace period vehicle has an active hire?

It is fully protected. ZedCarHire will never lock a vehicle that is currently out on hire. Once the hire is marked as returned, the system will apply the lock on the next automated check.

Q: How do I pay? Is there a direct bank transfer option?

Yes. ZedCarHire accepts mobile money (MTN/Airtel) and direct bank transfer. Upload your proof of payment in the Subscriptions section of your dashboard.

Q: Is there a contract or minimum commitment?

No contracts. Growth and Premium plans are billed monthly with no minimum term. Cancel or change plans at any time.

Q: Can multiple staff members log in?

Starter allows 1 admin account. Growth supports sub-user accounts. Premium allows up to 3 users. Enterprise is unlimited.

Get Started Today

Sign up free at zedcarhire.com — no credit card required.

Your 30-day trial starts the moment your account is approved.

Questions? Email us at hello@zedcarhire.com or call our support line.

